

Embassy of India

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No. Abu/Com/212/1/2013

April 30, 2013

Sir,

We are glad to inform you that **India IT Show 2013 (INDIASOFT 2013)**, being organized by the Electronics & Software Export Promotion Council (ESC) sponsored by Ministry of Commerce & Industry as well as Ministry of Communications & Information Technology, Government of India will be held at **Mumbai** during **November 28 & 29, 2013**.

INDIASOFT - an annual global IT event - has already become a benchmark for showcasing and seeking India's tremendous potentials in IT services and solutions. It would sharply focus on Software & IT Enabled Services and many more innovations taking place in India. INDIASOFT 2013 would sharply focus on the huge UAE IT market.

Under the programme of the Department of Commerce, Government of India, the Council would provide a complimentary air ticket (to and fro--- economy class) to selected software companies/end-users/IT Consultants provided those selected companies meet the following criteria:

- The company should not have availed of this facility in earlier INDIASOFT events
- The company should be genuine software importers or companies seeking joint ventures / tie-ups and / or outsourcing opportunities with Indian companies.

The visiting delegate will only have to make his/her own stay arrangements for which ESC's travel agent can provide assistance.

We request you to kindly identify at least 8 to 10 potential software companies/ end user clients for INDIA IT SHOW with complete details (according to the attached proforma). The INDIASOFT Screening Committee will select the best companies from your proposed list for inviting them.

I am attaching a proforma, which needs to be filled in by the company's representative, who will be visiting INDIA IT SHOW. We would request you to kindly email to us the duly filled proforma for nomination latest by 25th May 2013. The early confirmations will help ESC to organize business meetings in a professional way. You are requested to disseminate the information amongst the members of your esteemed organization for their information and possible participation in it. For further information about the fair, please visit the website www.indiasoft.org or contact the organizers at the following address:

Electronics and Computer Software Export Promotion Council,
3rd Floor, PHD House , Opp. Asiad Village
New Delhi 110016
Tel:+ 91 11 47480000
Fax: +91 11 26853412
Email : vikrant@escindia.com;dksareen@escindia.com

Yours faithfully,

(B. Rajagopalan)
Counsellor (E&C)
E-mail: commerce@indembassyuae.org



**ELECTRONICS AND COMPUTER SOFTWARE
EXPORT PROMOTION COUNCIL (ESC)**
3RD FLOOR, PHD HOUSE, OPP. ASIAD VILLAGE, NEW DELHI 110016
TEL: +91-11- 4748 0000 FAX : +91 11 26853412
email: info@escindia.com WEB : www.indiasoft.org

**PROFORMA FOR FOREIGN DELEGATES
INDIA IT SHOW 2013
INTERNATIONAL IT EXHIBITION & CONFERENCE**

28th & 29th NOVEMBER, 2013

Venue : MUMBAI, MAHARASHTRA, INDIA

COMPLETE NAME OF THE VISITING DELEGATE (AS IN PASSPORT)	
GENDER – Pl. tick	MALE : FEMALE:
NAME OF THE COMPANY	
DESIGNATION OF THE VISITING DELEGATE	
ADDRESS OF THE COMPANY	
CITY AND COUNTRY	
TEL (With Country / City codes)	
FAX(With Country / City codes)	
EMAIL	
WEBSITE	
MOBILE NUMBER	
RESIDENCE TEL.EPHONE NUMBER	
PASSPORT NO. OF THE VISITING DELEGATE	
PLACE OF ISSUE OF PASSPORT	
DATE OF ISSUE OF PASSPORT	
DATE OF EXPIRY OF PASSPORT	
TOTAL NUMBER OF EMPLOYEES IN THE COMPANY	
YEAR OF ESTABLISHMENT OF THE COMPANY	
MAIN OBJECTIVE OF VISIT TO INDIA DURING INDIASOFT 2013	
COMPANY PROFILE IN MAXIMUM 75 -100 WORDS	



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 EXPORT PROMOTION COUNCIL (ESC)**
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Area of Operation (Please tick your business interest)	
BANKING & FINANCE SOLUTIONS	
BIOMETRICS	
BUSINESS PROCESS CONSULTANCY	
CAD / CAM / CAE	
CD-ROM PUBLISHING / MULTIMEDIA	
COMPUTER GAMES / EDUTAINMENT	
CUSTOMIZED APPLICATION SERVICES	
DATABASE / DATAWAREHOUSING / DATA MINING	
DOCUMENT MANAGEMENT / GROUPWARE / WORKFLOW	
E-COMMERCE	
ERP / MRP /MRP-II / CRM / SCM / ERP-II	
GIS / IMAGING	
IT EDUCATION AND TRAINING	
LEGAL PROCESS OUTSOURCING	
PAYMENT GATEWAYS	
PRODUCT DISTRIBUTION / SUPPORT / IMPLEMENTATION	
RE-ENGINEERING	
SECURITY SOFTWARE / ANTI VIRUS	
SMART CARD	
SOFTWARE MAINTENANCE AND MIGRATION	
SOFTWARE PRODUCT DEVELOPMENT	
SUPER COMPUTING AND CLUSTER COMPUTING	
SYSTEMS INTEGRATION / NETWORKING	
TELECOM SOLUTIONS / COMMUNICATION /SOFTWARE	
PORTAL DESIGN, WEB TECHNOLOGIES / INTERNET /INTRANET	
MOBILE APPLICATION SERVICES	
CLOUD COMPUTING	
SAAS	
BIG DATA MANAGEMENT	



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OTHERS (PL SPECIFY)	
ITES (Please tick)	
BACK OFFICE PROCESSING	
CALL CENTRE	
DIGITIZATION AND MULTIMEDIA	
EMAIL AND WEB - CHAT RESPONSE SERVICES	
GEOGRAPHIC INFORMATION SERVICES	
HR OUTSOURCING	
INSURANCE CLAIMS PROCESSING SERVICES	
LITIGATION SUPPORT SERVICES	
MEDICAL AND OTHER TRANSCRIPTION	
MEDICAL BILLING AND COLLECTION SERVICES	
BPO	
EMBEDDED TECHNOLOGY	
OTHERS (PL SPECIFY)	

PLEASE ANSWER THE QUESTIONS BELOW TOO

- Q1. If you have any other particular business interest, pl. mention**

- Q2. Indicate whether you import any type of software & services**

- Q.3 If yes, indicate the country (s) of sourcing software**

- Q.4. Your total import of software & services during the last three years**

- Q5. Factors that determine your choice of location (s) for sourcing software & services from overseas.**

**PLEASE NOTE THAT THIS PROFORMA SHOULD BE DULY FILLED (TYPED) AND
EMAIL IN MS WORD FORMAT TO < vikrant@escindia.com >**